



Stefan Wirth

*International Interim Management
- automotive -*

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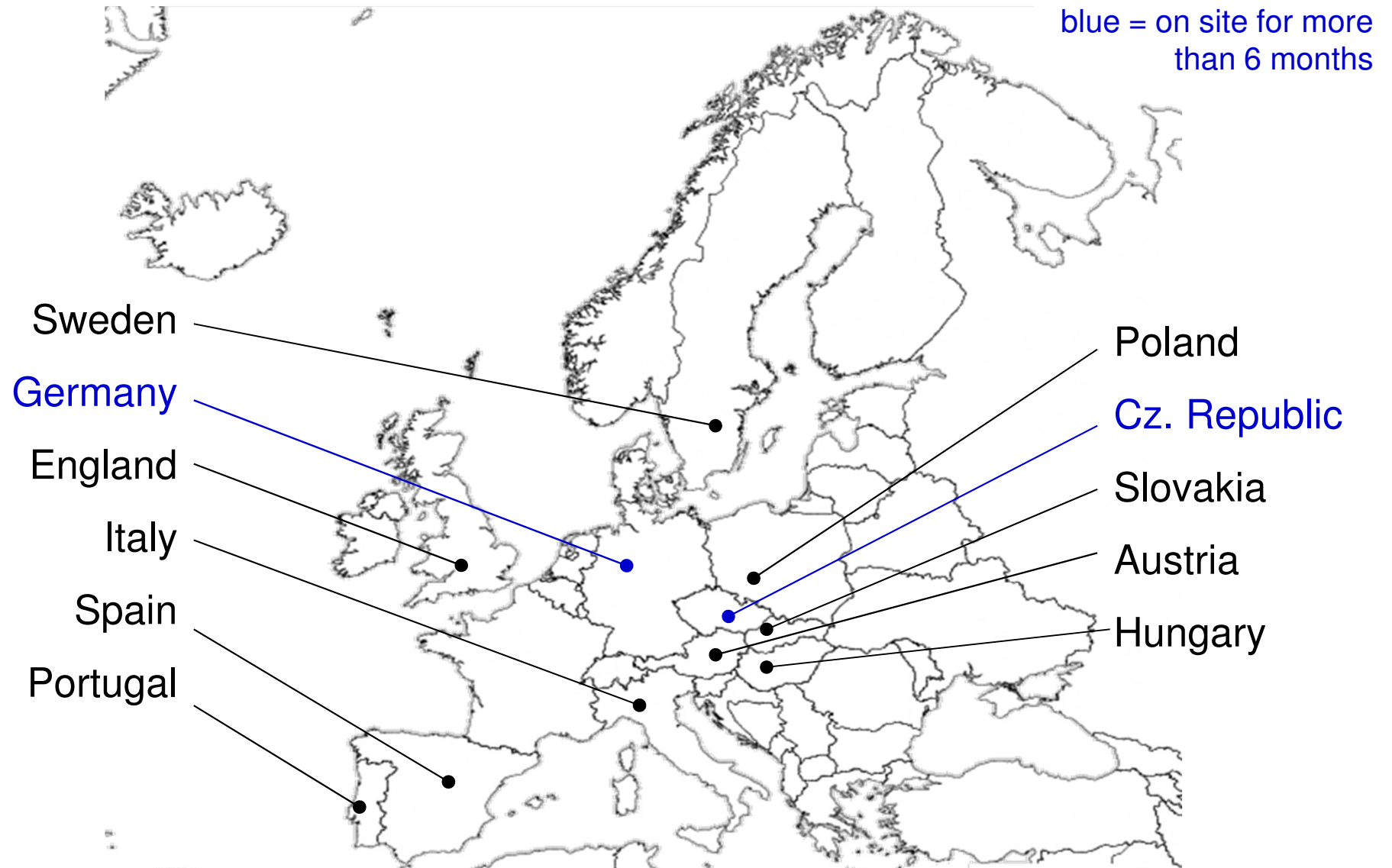
1. Brief Summary

- Platform strategies of leading automotive manufacturers require globally represented and linked suppliers
- in parallel assemblies grow more complex and supplier's structures are required to become lean to cope with the global competition
- this leads to a continuous and growing need of coordination among all functions and sites.
- Only broad functional experience combined with an internationally formed mentality can serve this demand.
- Often, the job market does not allow this task to be taken through the entire duration of a project by fully employed staff which, thereafter, will be redundant.
- Due to my records I offer the required professional knowledge, the commercial background as well as the international management experience needed.
- Moreover, as a contractor I am enabled to cover this function at the outset, for a defined duration and at the optimum site for the project.

2. Scope

- leadership at selection and erection of new international locations; at the site or as link between the locations
- turn arounds or interim management of production sites abroad during crisis modes or bridging of management positions
- relocation of production lines or entire plants, from planning phase until re-release by customers and re-certification
- entire guidance of development and production projects; from order receipt to release of production and receipt of all customer approvals
- 1st line contact for customers, project team and managing board
- supervision of project budgets and timing plans

2.a Past AO's in **Europe**



2.b Past AO's in Overseas

blue = on site for more than 6 months



3. Customer Benefit

- during acquisition I counsel my customer, support cost analyses and site evaluations. Also I represent the enterprise in customer's and supplier's meetings
- based on my broad experience I reinforce and lead the existing staff to the complexity of new large projects
- in case of conflicts or opposing positions I am often recognized as a neutral mediator
- similar to an employed project manager I lead the project within the organization and structure of the enterprise
- in addition to this I can align my location according to the location of the actual project status
- different to an employed manager I may be activated only in case of need on the spot at no additional costs for idle capacities

4. *Personal Details*

- Apprenticeship as International Trade Professional
- Degree as Trade Business Economist at the Chamber of Commerce, Hamburg
- Leading positions in the automotive project management for more than 15 years
- Many years of experience in managing international teams
- Responsible first-line contact for numerous international customers, e.g.
 - Automotive manufacturers (OEMs):
 - Volkswagen (Germany, Argentina, China and others)
 - Ford (Germany, Great Britain, USA, Mexico, China and others)
 - GM / Opel / Daewoo / Chevrolet (Germany, Great Britain, Korea and others)
 - MAN and Scania (Scandinavia, Latin America)
 - Automotive Suppliers (1st Tier & 2nd Tier):
 - Magna (Germany, Austria, Canada, a.o.)
 - Johnson Controls (Germany, England, Spain, a.o.)
 - Lear (Germany, Spain, Hungary, a.o.)
- 2007 to 2008 permanent work in ChongQing, China
- 2013 permanent work in Changchun, China
- 2010 to 2011 permanent work in São Paulo, Brazil
- fluent in written & spoken English, technically and commercially
- Knowledge in several other languages
(Spanish, Portuguese, French, Polish, Japanese, etc.)

5. Contact

I would be pleased to take your challenge:

Stefan Wirth

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