



Stefan Wirth

*International Interim Management
- automotive -*

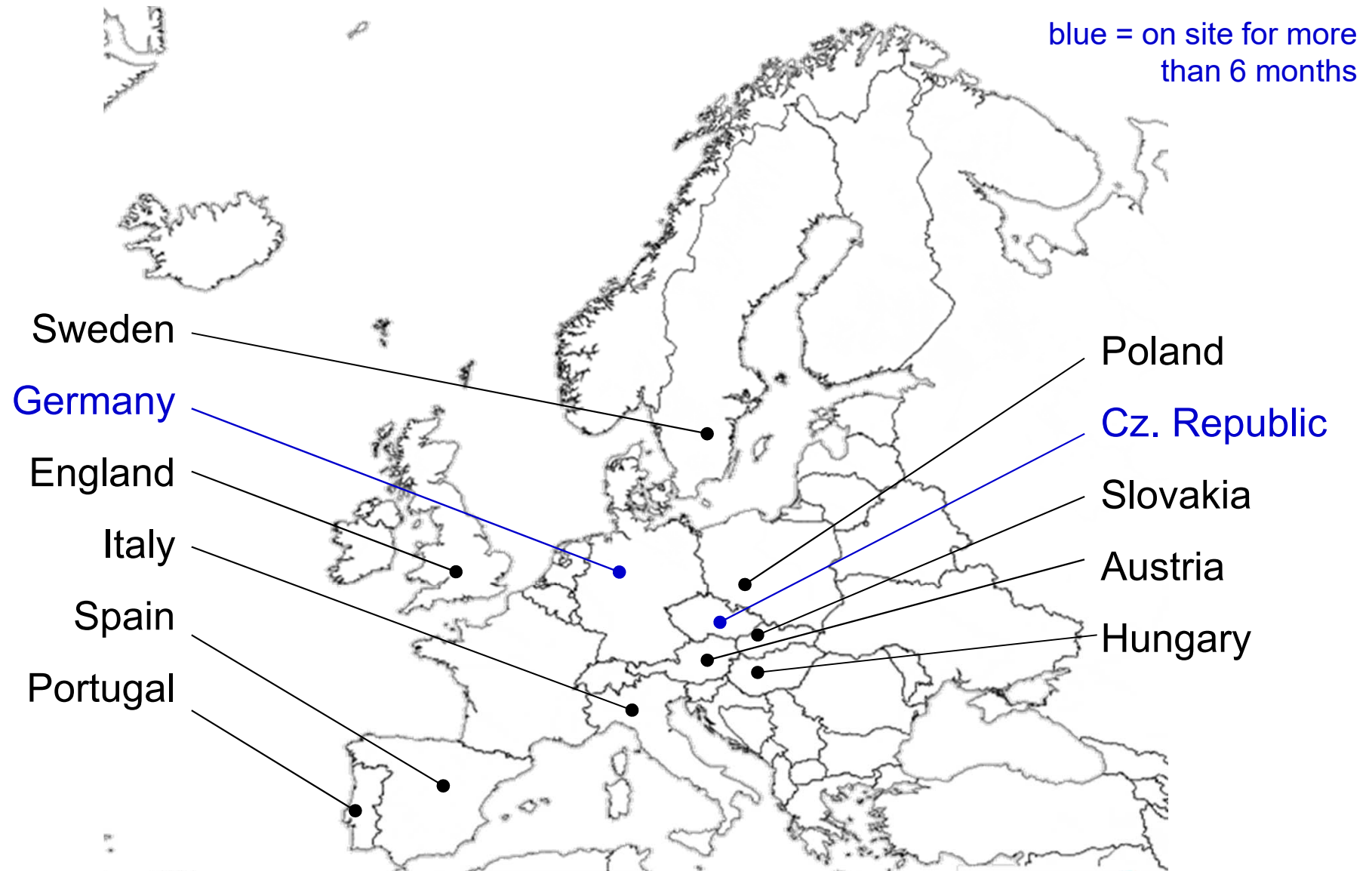
Brief Summary

- Platform strategies of leading automotive manufacturers require globally represented and linked suppliers
- in parallel assemblies grow more complex and supplier's structures are required to be lean to cope with the global competition
- this leads to a continuous and growing need of coordination among all functions and sites.
- Only broad functional experience combined with an internationally formed mentality can serve this demand.
- Often, the HR market does not allow this task to be taken through the entire duration of a project by fully employed staff which, thereafter, will be redundant.
- Due to my records I offer the required professional knowledge, the commercial background as well as the international management experience needed.
- Moreover, as a contractor I am enabled to cover this function at the outset, for a defined duration and at the optimum site for the project.

Scope

- relocation of production lines or entire plants, from planning phase until re-release by customers and re-certification
- leadership at selection and erection of new international locations; on site or as link between the locations
- turn arounds or interim management of production sites abroad during crisis modes or bridging of management positions
- entire guidance of development and production projects; from order receipt to release of production and receipt of all customer approvals
- 1st line contact for customers, project team and managing board
- supervision of project scope & progress, budgets and timing plans

Past AO's in *Europe*



Past AO's in Overseas

blue = on site for more than 6 months



Relocation Manager

Germany -> Italy



Client:	Federal-Mogul Sealing Systems GmbH Supplier for Sealing Systems & Gaskets
Final Customer:	Engine Manufacturers & OEM in Europe and USA
Project Duration:	September 2018 to April 2019
Project Takeover:	from initial concept
Task:	Relocation of tools and assembly units
Scope:	Equipment for abt. 280 products with 25 participating customers, abt. 14 Mio. € turnover p.a.
Particularities:	planning of the relocation of exhaust manifold gaskets with the team of both locations and handover to newly founded transfer department

Relocation Manager

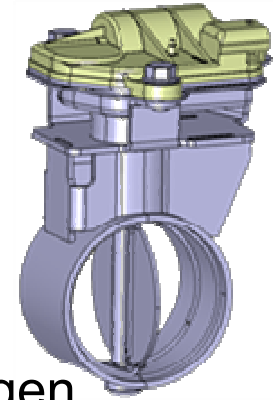
Germany -> Italy



Client:	Federal-Mogul Sealing Systems GmbH Supplier for Sealing Systems & Gaskets
Final Customer:	Engine Manufacturers & OEM in Europe and USA
Project Start:	November 2017
Project Takeover:	from 1st Concept
Task:	Transfer of Presses and Assembly Units
Extent:	Tools for abt. 120 Products for 12 Customers abt. 4 Mio. € Turnover p.a.
Particularities :	Managing relocation teams in both locations incl. Initial preparations and final re-releases with all customers

Task Force

Purchase Exhaust Valves



Client:	Eberspächer Exhaust Technology, Esslingen
Final Customers:	most European and North-American OEM
Project Duration:	September to November 2017
Project Takeover:	straight after production relocation by sub-supplier
Role:	Consolidate series supplies
Scope:	immediately after relocation of the production of several generic exhaust valves the supply had been interrupted due to flaws in the calculation of capacity and demand
Particularities:	real customer demands had to be determined, forecasted, calculated and re-negotiated with the sub-supplier

Project Manager

Development of Helicopter Powertrain

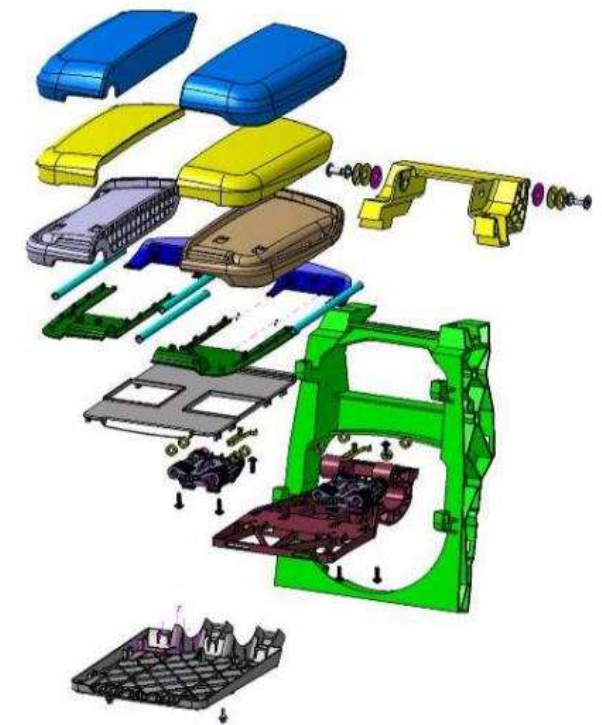


Client:	ZF-Luftfahrttechnik GmbH Development & Production Supplier for Aviation Technologies
Final Customer:	West Asian Aircraft Manufacturer
Project Duration:	October 2015 to July 2017
Project Takeover:	in Concept Phase
Role:	Manage the Development Project until Build of first Prototype
Scope:	entire powertrain of a twin-engine utility helicopter incl. main-, intermediate- and tailrotor-transmission, oil pumps, cooling system and heat exchanger
Particularities:	customer's first indigenous development project, incl. implementation of project management structure

Launch Manager

Premium Center Console

in Czech Production Plant



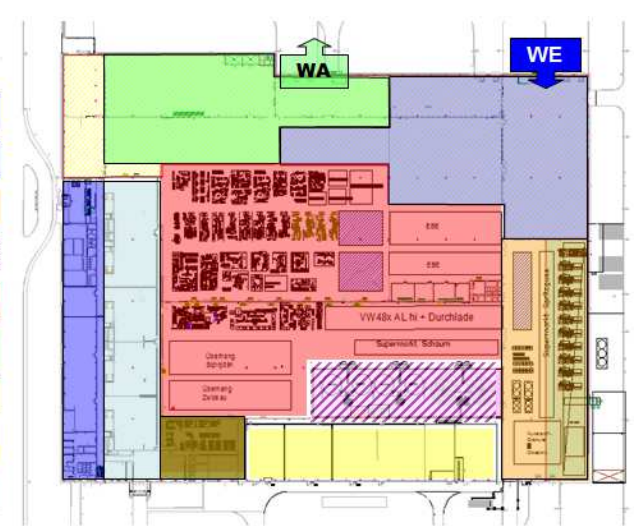
Client:	Grammer AG, Amberg
Final Customer:	Audi – Premium-SUV
Project Start:	February 2015
Project Completion:	May 2015
Role:	manage the launch of a series production line in an East European plant of a project critical in timely, financial and quality aspects
Scope:	production line of a center armrest in various variants incl. upholstery and assembly
Particularities:	several customer milestones already missed before takeover of the role

Relocation Manager

Czech Production Plant

Client:	Grammer AG interior parts
Final Customer:	all brands of Volkswagen Group
Project Start:	October 2013
Project Takeover:	upon completion of building shell
Project Completion:	January 2015
Role:	relocation and closure of 2 production plants and relaunch in a new location within the Czech Republic as well as integration of additional production lines from further locations in Europe
Scope:	28.000 m ² production area, target abt. 800 employees 50 production lines with more than 300 products
Particularities:	in addition to preparation and management of the physical relocations the mandate also included the achievement of relocation approvals from the final customers as well as the customer releases after relocation in the new site

Büro / Admin.
Materialeingang
Spritzguss
Schaumfert.
Montagelinien
Fertigteile / WA
Musterbau
Vers.-technik
Sozialbereiche



Relocation Manager

Production Line for Headrests

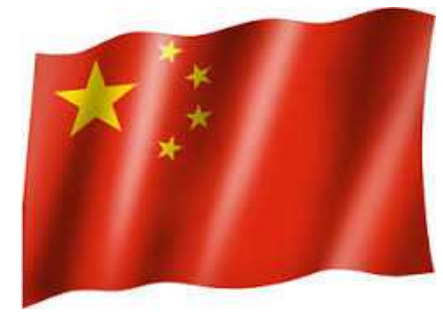
Czech Republic -> Poland



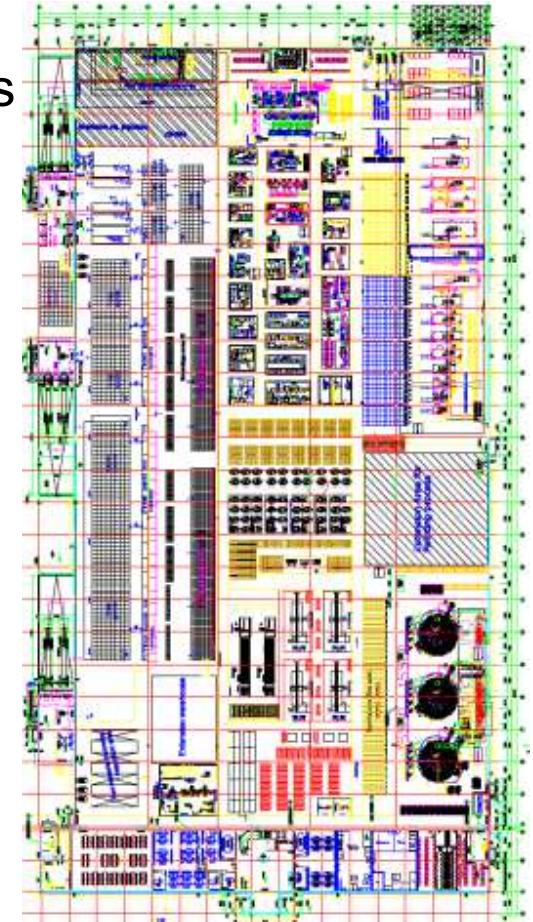
Client:	Grammer AG, Amberg
Final Customer:	Porsche SE (Cayenne)
Project Start:	July 2013
Project Takeover:	upon start of relocation preparations
Project Completion:	September 2013
Role:	prepare relocation, obtain customer's relocation approval, manage the execution and customer's releases after relocation
Scope:	relocation of 2 production lines with 45 work places for 137 product variants from Cz. Republic to Poland
Particularities:	continuous JIS-supply of called off quantities over all theoretically possible 137 variants even while line was dismantled

Relocation Manager

Production Plant, Interior Parts – China



Client:	Grammer AG, Amberg
Final Customer:	local plants of German automakers
Project Start:	January 2013
Project Takeover:	at start of interior construction
Project Completion:	June 2013
Role:	relocation coordination
Scope:	combination of 3 formerly individual sites in one common new location with more than 800 workplaces incl. 100 sewing operators 27 assembly lines 10 injection moulding machines 5 automatic cutters 3 foaming round tables
Particularities:	temporary plant management in parallel



Project Manager/Consultant

Start-up of new Plant in BRICS



Client:	KoKi Transmission GmbH supplier of transmission components
Final Customer:	local plants of German automakers
Project Start:	December 2011
Project Takeover:	from beginning/idea until presentation and decision in management board
Project Completion:	May 2012
Role:	analysis and comparison of different locations, preparation of business plans
Scope:	search for potential locations analysis and comparison of possible locations, cost estimation and comparison, final evaluation of 2 different locations, presentation of results in management board for final decision and release

General Manager & Plant Manager

Production Plant in Brazil



Client:	Kongsberg Automotive
Final Customers:	local plants of German automakers
Duration:	November 2010 - April 2011
Role:	responsible lead of the only South American plant of the group after recall of predecessor until availability of sucessor
Scope:	abt. 130 empolyees turnover abt. € 32 Mio. direct lead of 8 functional managers reporting to European headoffice
Peculiarities:	Ebit-improvement from -3 to +2,4% increase of sales proces by 8 percentage points implementation of 5S in production & administration and achievement of 3S within 3 months

Contact

I would be pleased to take your challenge:

Stefan Wirth

Project Management International

Wilhelm-Raabe-Straße 15
37586 Dassel / Germany

Tel. +49 / (0)5564 / 2050 253

Fax +49 / (0)5564 / 33 90 63

Mobile +49 / (0)177 / 824 64 82

Home +49 / (0)176 / 550 84 670

e-Mail stefan.wirth@ymail.com



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