



VM Management Services

Interim Management
Business Development
Project Management
Mediation

Mitglied der DDIM



DACHGESELLSCHAFT DEUTSCHES
INTERIM MANAGEMENT E.V.

Key Competences

- Project Management in Steel and Plant Engineering (National and International)
- Interim Management / Restructuring
- Key Accounting and Business Development
- Conflict Management by Mediation
- Markets: Offshore Wind / Steel Construction / Plant Engineering

Professional Experience

Main steps of my carrier

- VM Management Services seit Mai 2016
Business Consultant, Interims Manager
- Märkischer Stahlbau Oderberg GmbH 2015
Interims Manager Insolvency procedure
- Bilfinger Mars Offshore sp. z o.o. 2013 – 2015
Vice President Sales and Project Management
- SIAG Nordseewerke GmbH 2010 – 2013
Managing Director Sales and Project Management
- HOCHTIEF Construction AG 2005 – 2010
Senior Project Manager Waste-to-Energy UK
- Gruppe Babcock Borsig 1992 – 2005
Project Manager / Project Engineer Power Plants
Claim Management, Contract Management, Project Controlling



Volker Messerschmidt

- Dipl.-Ing. Mechanical Engg. (TU Hannover)
- 54 years, married, 2 children
- International experienced (UK, India, East Europe)

Project Management – Scope of services

(Overall) Project Management
Turnkey Projects
International Projects
Contract Management
(FIDIC, VOB, Bespoke contracts)
Claims Management
Supply Chain Management
Expediting

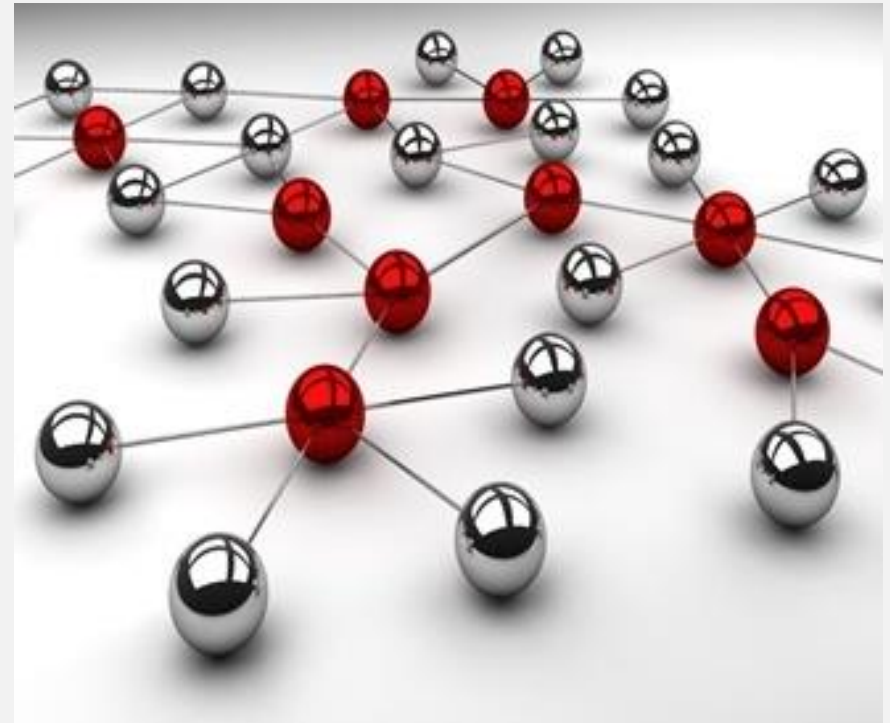


Project Management – References (Extract)

- Global Tech I – Foundations and Towers
Contract and Project Management, Supply Chain
- Steel Bridge Beschendorf
Steel fabrication, construction, Contract Management
- Newhaven Waste-to-Energy (UK)
Overall Project Manager and Commercial Manager
- Kakanj B Power Plant – Refurbishment Steam Generator
Contract Management, Project Controlling
- Nikola Tesla B Power Plant – Total refurbishment
Turnkey-Consortium, Contract Management, Controlling
- Kosovo B Power Plant – Total refurbishment
Turnkey-Consortium, Contract Management, Controlling
- Pézs Power Plant (HU) – Refurbishment Steam Generator
Contract Management, Project Controlling
- NFL Vijaipur (IND) – EPC of Heat Recovery Steam Generator
Overall Project Manager, Supply Chain



Key Accounting
Business Development
Contracting
International Sales Network in
Offshore Wind and Steel industry



Business Development – References (Extract)

- Global Tech I Offshore Windpark
Acquisition Foundation Package, Towers
- Borkum West II Offshore Windpark
Acquisition Foundation Assembly Works
- KW Lippendorf
Acquisition Turnkey-Project Sludge fuel handling plant
- Nikola Tesla B & Kosovo B Power Plant
Acquisition Power Plant Refurbishment
- Newhaven Waste-To-Energy Plant
Acquisition Turnkey-Project in Consortium with VonRoll Inova



Interim Management – Scope of Services

- Interim Management
- Leading in critical situations
- Restructuring Concepts
- Restructuring Management
- Management of Asset Deals
- Management Insolvency Procedures
- Management M&A-Processes



Restructuring – References

- IMO Leipzig GmbH
Restructuring, Insolvency Management
- Märkischer Stahlbau Oderberg GmbH
Restructuring, Insolvency Management, M&A
- SIAG Nordseewerke GmbH
Business Development, Restructuring, Insolvency Management, M&A
- Bilfinger Mars Offshore sp. z o.o.
Green-Field Investment, Business Development, Development of company structure



Conflict Management by Mediation

Quick, easy and cost efficient
conflict management process

Voluntary participation

The conflict parties work out their
own results

- Achieving Win-Win situations

- High motivation of all parties

- High acceptance and willingness to
transfer

Confidentially and equitably to
all parties





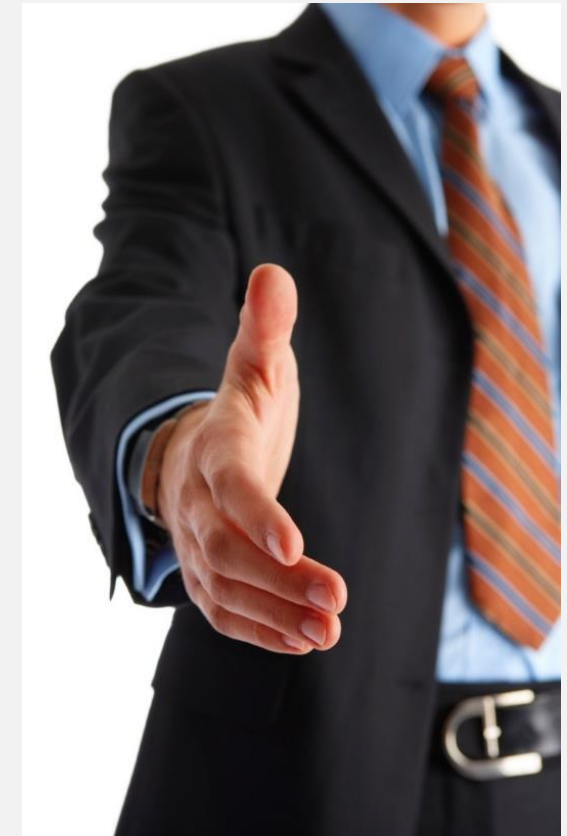
Unique Selling Points

- Comprehensive specific Know-How and experience
- Comprehensive Experience in Project- and Contract Management
- Comprehensive Experience in Restructuring processes
- Competence in Leading and Decision Making
- No long-term contracts necessary, may be individually extended
- High cost transparency
- Making use of sales networks of VM Management Services

My Proposal

- Agreement about day rates with individual lump sum elements
- Agreement of man-hour rates for additional work, daywork of less than ≤ 5 hours and Homeoffice work
- Agreement of performance related provisions, lump-sum elements and/or alternative settlement types possible
- Documentation of time and cost
- Additional staff may be organised on request
 - Agreement of individual rates required
- Liability insurance available

- ✓ **I will be happy to provide you with an individual proposal**





Our co-operation shall be to
your full satisfaction

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