



Markus Sattlberger

- >> INTERNATIONAL PRODUCTION EXPERT
- >> RAMP-UP AND TRANSFORMATION OF PRODUCTIONS
- >> LEADING OPERATIONS AND TASKFORCE MANAGEMENT
- >> AUTOMOTIVE AND PLASTICS/METAL PROCESSING

VIA MOMENTUM
TEMPORARY SENIOR MANAGEMENT

International production expert

With more than 15 years of experience in various production companies in Europe, I have acquired skills and methods, which will transform the operational area of companies.

My focus is on the Shopfloor of the automotive, plastics and metal processing industries and machine and process equipment industry. During my time as an interim manager, I was active in various task forces and critical projects.

My offer

Functional Areas

- >> Leading Operations
- >> Ramp-Up Management
- >> Task Force Management

- >> Leadership up to approx. 200 employees

Industries

- >> Automotive
- >> Machinery and process equipment engineering
- >> Metal processing
- >> Plastics processing

Methods

- >> Lean Production
- >> Lean Management
- >> Visual Management
- >> PDCA
- >> Kanban
- >> Continuous improvement
- >> Single Piece Flow
- >> OEE

My motto: „Doesn't work, doesn't exist!“

Markus Sattlberger

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Successful Key-Projects

- » Shopfloor transformation from “workshop production” to “industrial service provider”
- » Industrialization of process equipment for a German sports car manufacturer
- » Relocation of a production line for cable assembly for a German OEM to Moldova
- » Ramp-up of a production line for an automotive supplier
- » Relocation of 2 production lines for a German OEM, from Portugal to Poland
- » Implementation of a new project for a Swedish automotive supplier
- » Planning and implementation of a new production plant in Poland

professional experience

- » 2020: Supply Chain Management (internal) for an Austrian light manufacturer
- » 2019: Head of Manufacturing for a German technology leader in electron beam welding
- » 2018: Industrialisation in a crisis project for a German sports car manufacturer
- » 2017: Relocation of a cable assembly for a German OEM
- » 2016: Ramp-up of several production lines for the automotive industry
- » 2014 - 2016: Planning, implementation and ramp-up of an automotive production plant in Poland for an Austrian Tier 1 supplier

Languages

- » German: Mother tongue
- » English: fluent
- » Polish: basic knowledge

Professional- / Method skills (continuation)

Lean Production, Lean Management, Leadership, Visual Management, PDCA, Kanban, Continuous improvement, Single Piece Flow, OEE (Overall Equipment Efficiency)

“With great competence and outstanding commitment, Mr. Sattlberger prepared and carried out the start of series production. The integration into the team and the project was quick and smooth. The collaboration was very good. I rate the engagement as very successful.”

Karsten Knipper, Business Unit Manager



Stages as Interim Manager

LMC Caravan Industry: Caravan Manufacturer Turnover / Employees: 148 Mio.EUR / 1.000 Employees Situation: Fast growing Location: Sassenberg, Deutschland Internet: www.lmc-caravan.de	Interim Production Manager Duration: 11/2020 bis 04/2021 Responsibility (Turnover / Employees): <ul style="list-style-type: none">ca. 22 Mio.EUR/Month / ca. 200 Employees Task: <ul style="list-style-type: none">vacancy-bridge – Management of the production in a rapid growing Measures: <ul style="list-style-type: none">Coaching production management teamOrganising of a Shopfloor ManagementImplementing of a Shopfloor Task-Force Success: <ul style="list-style-type: none">Achievement of the increased turnover targets Special challenges: <ul style="list-style-type: none">Employee growth of > 30% within approx. 6 monthsDaily strongly fluctuating attendance due to COVID-19 pandemicVery short planning horizon for the Supply Chain (COVID-19)
Zumtobel Lighting Industry: Light industry Turnover / Employees: 1.162 Mio.EUR / 5.900 Employees Situation: Transformation Location: Dornbirn, Austria Internet: www.zumtobelgroup.com	Interim Supply Chain Manager Duration: 11/2019 - 03/2020 Responsibility (Turnover / Employees): <ul style="list-style-type: none">- / 2 Project Members Task: <ul style="list-style-type: none">Reduction of forklift transports through Milk Train systemCreating a Lean Logistics Concept Measures: <ul style="list-style-type: none">Creating transparency in the logistics processes through KPIsImplementation of a Claim Management for the internal logisticsBuilding a Shopfloor Management for the logistics Success: <ul style="list-style-type: none">Increase of the internal delivery reliability from 70% - 80% to >90% Special challenges: <ul style="list-style-type: none">Change of the projects scope from implementing a Milk Train to creating a comprehensive "Lean Logistics Concept"Motivation of long term and highly demotivated employees

pro-beam

Industry:

Metal processing

Turnover / Employees:

60 Mio.EUR / 430

Employees

Situation:

Growth, Transformation

Location:

Burg bei Magdeburg,
Germany

Internet:

www.pro-beam.com

Head of Manufacturing

Duration: 09/2018 - 09/2019

Responsibility (Turnover / Employees):

- 14 Mio.EUR / 90 Employees (Logistics, Assembly, EB-Welding, Non-Destructive Testing Department and Maintenance)

Task:

- **Shopfloor transformation from “workshop production” to “industrial service provider”**

Measures:

- Integration of a Shopfloor Management
- Implementation of KPIs on the Shopfloor
- Tracking and setting of corrective actions via PDCA
- Coaching of Team leaders in their Roles
- Implementation of a matrix organization to prepare for further significant growth
- Concept development for introduction of preventive maintenance

Success:

- Increasing the system occupancy from 2 to 3 shifts
- Turnover increase from EUR 9 million to EUR 14 million in one year
- Preservation of systemic QM certifications - ISO 9001, IATF, EN 9100

Special challenges:

- Managing a major project in the nuclear sector

Plastic Omnium

Industry:

Automotive (Tier 1)

Turnover / Employees:

8.244 Mio. EUR /

31.000 Employees

Situation:

Taskforce Management,
Ramp-Up

Location:

Lozorno, Slovakia

Internet:

www.plasticomnium.com

Manufacturing Project Manager

Duration: 08/2017 - 08/2018

Responsibility (Turnover / Employees):

- - / 6 Project Members

Task:

- **Industrialisation of process equipment for exterior parts of a German sportscar manufacturer in a taskforce project**
>> Project is after SOP; equipment not ready for series production <<
- **Managing a team of experts from different divisions (painting, adhesive bonding, packaging, SCM, injection moulding, assembling)**

Measures:

- Optimization of equipment according quality and capacity
- Commissioning of existing process equipment (Assembly stations, 2 x adhesive bonding cells, primer cell and an EOL-Testing station for geometry and acoustics)
- Planning, procurement and implementation of additional equipment for a quantity increase (Assembly stations, bonding and primer cell)
- Integrating the project into the various production departments of the factory

Success:

- Production stop at the customer averted!
- Scrap rate reduced by 30%

Special challenges:

- Customer care for up to 10 customer representatives (OEM) per day
- Managing of an international Team (French people, Germans, Slovaks)

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Fujikura Automotive

Industry:

Automotive (Tier 1)

Turnover / Employees:

6.81 Mrd.USD /
58.400 Employees

Situation:

Relocation, Ramp-Up

Location:

Chişinău, Moldova

Internet:

www.fujikura.co.jp/

Subproject Manager

Duration: 05/2017 - 08/2017

Responsibility (Turnover / Employees):

- - / -

Task:

- **Supporting the Global Project Manager with the production relocation of Cable Harnesses (Engine and Interior) for a German OEM from Romania to Moldavia**
- **Relocation and Ramp-up planning in Chişinău, Moldova**

Measures:

- People planning and training
- Managing of the Change Management and “Production Release Samples”
- Implementation of a Failure Management System

Success:

- Fulfilment of Milestones
- Keeping the budget

Special challenges:

- Relocation was started before the customer was informed

ETO Magnetics Wroclaw

Industry:

Automotive (Tier 2)

Turnover / Employees:

350 Mio.EUR / 2.200
Employees

Situation:

SOP in risk, Ramp-Up

Location:

Wrocław (Breslau),
Poland

Internet:

www.etogruppe.com

Ramp-Up Manager

Duration: 11/2016 - 04/2017

Responsibility (Turnover / Employees):

- - / 5 Project Members

Task:

- **Ramp-up of a production line and perfecting it until it is ready for series production within a few weeks**

Measures:

- Recording all production disruptions
- Processing the disruptions with PDCA
- Creating and implementation of KPI boards
- Improving the total output by optimising the bottleneck

Success:

- Scrap rate reduced by 35%
- Output increased by 50%

Special challenges:

- Production stop, SOP in a few weeks



"Mr. Sattlberger carried out the tasks assigned to him with a high level of motivation, efficiency and assertiveness to the fullest satisfaction."

Hergen Görse, Director D&D and Tooling NED

Stages of permanent employment

<p>Aspöck Automotive Polska</p> <p>Industry: Automotive (Tier 1)</p> <p>Turnover / Employees: 180 Mio.EUR / 1.550 Employees</p> <p>Special features: Ramp-Up, Operations Management</p> <p>Location: Kluczborg, Poland</p> <p>Internet: www.aspoeck.com</p>	<p>Head of Process Engineering Department / Production Manager</p> <p>Period of employment: 12/2015 - 11/2016</p> <p>Responsibility (Turnover / Employees):</p> <ul style="list-style-type: none"> ▪ - / 40 Employees <p>Tasks:</p> <ul style="list-style-type: none"> ▪ Management of the Production (Assembly 40 employees, Maintenance 6 employees and 3 Process Engineers) ▪ Relocation of 2 production lines for a German OEM from Portugal to Poland ▪ Ramp-up of a production line for a Swedish automotive supplier ▪ Implementation EN ISO 9001 ▪ Core team member at the SAP integration (Modules: Manufacturing Execution und Extended Warehouse Management 9.1) <p>Special challenges:</p> <ul style="list-style-type: none"> ▪ Ramp-up an automotive production plant from “Zero”
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<p>Aspöck Systems</p> <p>Industry: Automotive</p> <p>Turnover / Employees: 180 Mio.EUR / 1.550 Employees</p> <p>Special features: Plant Engineering</p> <p>Location: Kluczborg, Poland</p> <p>Internet: www.aspoeck.com</p>	<p>Project Manager</p> <p>Period of employment: 12/2013 - 12/2015</p> <p>Responsibility (Turnover / Employees):</p> <ul style="list-style-type: none"> ▪ 10 Mio.EUR / - <p>Tasks:</p> <ul style="list-style-type: none"> ▪ Planning and realization of a new automotive production plant in Poland (Aspöck Automotive Polska) - Greenfield ▪ Controlling budget and time plan ▪ Planning layout and material flow ▪ Commissioning of 10 injection moulding machines and 2 metallization machines ▪ Planning and commissioning of a central drying and feeding system ▪ Planning and commissioning of a cooling system for the process temperature
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<p>Aspöck Systems</p> <p>Industry: Automotive</p> <p>Turnover / Employees: 180 Mio.EUR / 1.550 Employees</p> <p>Special features: Lean Management</p> <p>Location: Peuerbach, Austria</p> <p>Internet: www.aspoeck.com</p>	<p>Process Engineer</p> <p>Period of employment: 01/2013 - 12/2013</p> <p>Responsibility (Turnover / Employees):</p> <ul style="list-style-type: none"> ▪ - / - <p>Tasks:</p> <ul style="list-style-type: none"> ▪ Planning and execution of Lean Workshops ▪ 5S coordinator and trainer <p>Special challenges:</p> <ul style="list-style-type: none"> ▪ Optimisations with smaller and smaller lot sizes
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SMW Metallverarbeitung

Dep. Production Manager Assembly

Industry:

Metal processing

Turnover / Employees:

- / 120 Employees

Special features:

Operational Management

Location:

Hofkirchen, Austria

Internet:

<http://www.smw.cc/>

Period of employment: 09/2012 - 12/2012

Responsibility (Turnover / Employees):

- / 15 employees

Tasks:

- Management of the production with 15 employees (Pre-assembly of elevator cabin for a fin elevator manufacturer)
- Optimisation of productions times
- Testing and validation of prototypes
- Implementation of a "Single Piece Flow" in the assembly

Special challenges:

- Change to „Single Piece Flow“ during 100% production

Nirotec Aschl

Engineer

Industry:

Drainage Technology

Turnover / Employees:

- / 50 Employees

Special features:

Product development

Location:

Pichl bei Wels, Austria

Internet:

www.aschl-edelstahl.com

Period of employment: 09/2011 - 08/2012

Responsibility (Turnover / Employees):

- / -

Tasks:

- Product development of drainage water systems
- Product development for a new grease separator for the food industry
- Customer support

MAN Nutzfahrzeuge

Apprentice as Tool Maker, production and logistics worker, Project Member

Industry:

Automotive

Turnover / Employees:

13,6 Mrd.EUR / 38.430

Employees

Special features:

Project Management

Location:

Steyr, Austria

Internet:

www.truck.man.eu

Period of employment: 09/2002 - 08/2011

Responsibility (Turnover / Employees):

- / -

Tasks:

- Planning and implementation of new logistics processes
- Transfer from JIT (Just in Time) to JIS (Just in Sequence) delivery to the production line



"Mr. Sattlberger has always carried out his tasks to my complete satisfaction. He was always a role model for the mostly Polish employees. His determined work and high motivation made a significant contribution to the success of the project."

Mark Haertel, Plant Manager

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General Information

- >> year 1986
- >> Austrian citizenship

Advanced computer skills / Software

- >> Microsoft Office: Word, Excel, PowerPoint, Outlook, Visio, Projects
- >> SAP: ERP, ME, EWM
- >> Project software: MS Projects, ProjectLibre

Trainings and further education

09.2016 – 09.2016	Plastic Compliant Moulded Part Designing, Kunststoffinstitut Lüdenscheid
06.2016 – 06.2016	Injection Moulding for Commercials, Kunststoffinstitut Lüdenscheid
09.2014 – 12.2014	Lean Production – Green Belt, StEP-UP
09.2011 – 06.2012	REFA Process Organiser, WIFI Wels
09.2010 – 03.2011	REFA Basic Training, WIFI Linz
09.2008 – 07.2010	Graduate Engineer - Manufacturing and Production Management, WIFI Linz
09.2002 – 02.2006	Apprentice as Toolmaker, MAN Österreich Nutzfahrzeuge AG

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