

# GUDRUN TELOEKEN

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## INTERIM-MANAGEMENT & CONSULTING

DUE DILIGENCE ▪ TRANSACTION MANAGEMENT ▪ POST MERGER  
INTEGRATION ▪ RESTRUCTURING AND CHANGE MANAGEMENT ▪ PUBLIC/  
PRIVATE INITIATIVES

## PROFESSIONAL PROFILE

- Investment expert with over 20 years experience in corporate M&A and business development, with 10 years in an executive role and as a board member and chair
- Sector expertise in infrastructure and airports
- Change management, Post Merger Integration (PMI), restructuring processes
- Leadership: proven record in building and leading international teams
- Expert knowledge in the area of public private partnerships and regulation

## CAREER HIGHLIGHTS

- Completed equity acquisitions and PMI in Germany, India, Europe, the US and South America
- Managed industrial portfolio of investments across Europe and the Americas, served on and chaired several boards
- Sales volumes increased from 200 Mio. € to more than 630 Mio, ebitda from 60 Mio. € to over 400 Mio. €. between 2007 and 2014
- Managed spin-off of a former service division of natural gas utility group

## EMPLOYMENT HISTORY

### **Fraport AG Frankfurt Airport Services Worldwide, Frankfurt**

#### **Vice President Global Investments & Management**

**2007-2015**

Responsible for investment portfolio > 600mn € turnover, business development in Europe and Americas; headed central and international teams

#### **Project Director Global Investments & Management**

**2000-2007**

Headed bid management and acquisitions in Asia, Europe, and the Americas; managed single investments

### **Dresdner Bank AG, Frankfurt am Main**

**1999-2000**

**Financial Analyst** ratings and risk profiles of corporates and industry sectors (focus on utilities, infrastructure and transportation); performed financial due diligence and risk assessments for capital markets division of Dresdner Bank AG

### **Verbundnetz Gas AG, Leipzig**

**1994-1999**

**Asset management and corporate M&A:** managed portfolio of German affiliates, managed spin-off of a company division

**Gas purchasing Western Europe:** day-to-day managed purchasing volumes of €0,5bn p.a., international infrastructure projects

## EDUCATION AND LANGUAGE SKILLS

**Universität Gesamthochschule Paderborn, Germany** Diplom-Kauffrau (equivalent to Master of Business Administration and Economics)

**1993**

**German** native speaker – **English** working proficiency – **French** good command – **Spanish** basic knowledge