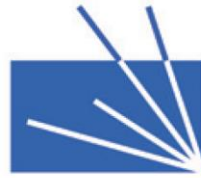


Service



Ingenieurkontor Guhde GmbH

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More than 30 years of experience in production and technology management, welding technology, quality management and sales are at your disposition to help achieving your goals. Introduction of clear processes, improvement of work flow efficiency and inspire people of self-responsibility are my guidelines.

Interim Management

Interim Management is the in-between employment of freelancing managers on the first or second hierarchy level for temporary support in extraordinary situations, e.g.

- Unplanned staff deficits
- Extraordinary work volume
- Facilitation of change management
- Know-How transfer

Ingenieurkontor Guhde's activities are e.g. company management, factory, production or technology management, work group facilitation.

Technology Consultancy / Welding Technology

Enterprises often do not have the required special knowledge available, to realize the necessary developments or challenges with internal resources. In such situations, it makes sense to employ external experts who are technically and organizationally experienced.

Certificates

Preparation, execution, assistance resp. company and maintenance of the conditions of certifications e.g. acc. to pressure vessel code, DIN EN 1090 (steel construction), DIN EN 15085 (railway equipment), DIN 2303 (military equipment), DIN EN ISO 9001 (quality management)

Quality Management / Total Quality Management / 6 Sigma

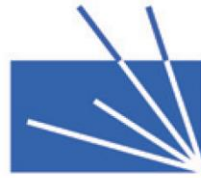
Systematic facilitation resp. guiding of project teams and change processes with philosophies and methods of Total Quality Management resp. 6 Sigma. Introduction of customer complaint management.

Process Optimization / Organization Development

Clear and reproducible enterprise processes and work flows are crucial for an efficient functioning and consequently the economic success of enterprises. Ingenieurkontor Guhde offers the creation, documentation, implementation, training and sustainable supervision as well as the optimization of enterprise work flows.

Project Assistance / Work Group Facilitation

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Based on systematic and approved methods of project management Ingenieurkontor Guhde leads work groups targeted through project processes, e.g. focus definition > measurements > analyse > solution > implementation > check. Due to a tight consulting network, this process can be combined with other tools like time management, communication, staff management etc.

Strategy Concepts

The success mainly of small size companies is strongly dependant of definition and consequent realization of strategies e.g. for sales & marketing, staff, cost control and reduction, development, procurement, investments, ERP deployment. Ingenieurkontor Guhde delivers valuable support with development and deployment of strategies.

Work Safety

Not by official certificate but based on dozens of years of experience Ingenieurkontor Guhde can support mainly small and medium size companies to improve work safety and meet administrative requirements.

Company Organization / Efficiency Improvement

Based on many years of specific experience and education Ingenieurkontor Guhde offers an analyse of manufacturing work flows and times to present suggestions for improvements of manufacturing organization, work flow efficiency and reduction of manufacturing and procurement cost.

Staff Trainings

Vital staff trainings about all above mentioned subjects enriched with application oriented MS Office trainings.

Sales

Professional sales service of complex technical products e.g. as task force.