
Profile

Personal Information

Name Alexandra Heil
Address Heinrich-Heine-Str.45
D - 53225 Bonn
Nationality German
Mobile +49-(0)176-34177390
E-mail alexandra.heil@ah-interim.de
Internet www.ah-interim.de

Summary

- Diplom-Kauffrau (MBA equivalent), Bankkauffrau (qualified as banker), Certified Credit Analyst (DVFA)
- More than 20 years of professional experience with international bank, industrial und service companies
- thereof 5 years with Corporate Banking and
- over 15 years in Corporate Treasury/Corporate Finance departments of multinational (Dax-30) and mid-size companies; specialist and managerial positions (4.-2. managerial level)
- Accomplished in strategic, managerial and operating functions
- Experienced in working with private-equity investors and in difficult business situations
- Professional and committed way of working; cash-focused
- German (mother tongue), English (good), French (basic), Italian (basic)
- Member of Verband deutscher Treasurer e.v. (German association of Corporate Treasurers)
- Member of Dachgesellschaft Deutsches Interim Management e.V. (German association of Interim Managers)
- More details: www.xing.com/profile/Alexandra_Heil3, <https://de.linkedin.com/pub/alexandra-heil/8/3b4/82a> and on request

09/2016 – 07/2017

Group Treasury Manager

Industrial Service, Stuttgart (Automotive services, Private-Equity-Owned, revenues EUR 1 bn, 17.000 employees)

- Set-up of Treasury function and „clean up“ after carve-out
- Implementation of Cashpools
- Selection/RfP of Treasury Management System
- Intercompany Financing, Guarantees/LoC
- Syndicated Loan

05/2016 – 12/2016

Project Manager / Project Lead

Pharmaceuticals (DAX-listed, revenues EUR 16 bn)

- Implementation of Treasury-Systems Landscape (Payment Factory, SWIFT-Connectivity, Treasury Management System, Trading Platform, Advices etc.)
- Project Management Office: Project Planning, Monitoring budget and deadlines, Coordinate internal and external Stakeholder
- Preparing decision papers for several bodies
- Writing Test Concepts

12/2015 – 04/2016

Group Treasurer

Manufacturer of special machines, Stuttgart area (engineering, revenues EUR 700m)

- Re-Launching TMS
- Cash Centralisation
- Management of Cash-, Liquidity- and FX-Risk

11/2015 – 02/2016

Management Consultant

Bank, Frankfurt

- Supporting Management Consultancy on cash management services
- Developing options for product management

07/2014 – 10/2014

Interim Business Analyst – Product management

Bank, Frankfurt (banking, total assets 550 bn, 52,000 employees)

- Selecting new treasury management system for clients
- Support and organize RfP
- Create use cases to check capability, usability and performance of several TMS during proof of concept
- Assess and evaluate performance and effectiveness of TMS

03/2014 – 07/2014

Interim Treasury Manager

Healthcare group, Bad Neustadt/Saale (healthcare, revenues EUR 1 bn, 15,000 employees)

- Manage liquidity and interest-risk within new group structure
- Giving guidance and optimizing documentation, asset structure and investment of excess cash
- Review of liquidity planning; monthly reporting
- Manage intercompany loans
- Capex-Controlling
- Select treasury management system
- Reporting to SVP Investor Relations, Treasury, Financing

11/2013 – 03/2014

Interim Project Manager and Business Delivery Manager

Payment processor, Frankfurt (payment solutions, revenues EUR 360 m, 1,500 employees)

- Migration of several international banks to SEPA
- Guiding and supporting internal and external customers through the implementation of transaction services
- Interface between customers and internal service units
- Manage incidents
- Measure service levels

02/2013 – 04/2013

Interim Head of Group Treasury

Manufacturer of valves, hydrants, waterflow control, Rodgau (private-equity-owned, engineering, water technology, revenues EUR 250 m)

- Global responsibility for liquidity planning and its further development and optimization
- Groupwide Cash Management and management of cashpools
- Prearrangements for SEPA-implementation
- Management and analysis of all finance- and transaction processes
- Bank relationship
- Valuation/Management of financial risks and funding structure
- Negotiations and management of contracts (insurance, factoring etc.)
- Management and coordination of bank guarantees and trade finance
- Support FX-Management strategies
- Treasury reporting
- Treasury processes for subsidiaries abroad and management of intercompany relationships
- Direct report to CFO; managing one employee

09/2012 – 02/2013

Interim Treasury Manager

Life insurance, Berlin (insurance, assets EUR 12.4 bn, 300 employees)

- Responsible for Capital Management in Germany, Austria and Switzerland
- Determine dividend payments and investment of excess cash
- Liquidity planning and mid-term-planning
- Manage and optimize of liquidity
- Reporting to parent company Old Mutual

05/2012 – 08/2012

Interim Manager Treasury

Steel manufacturer, Duisburg (stainless steel, revenues EUR 6.8 bn, 11,700 employees)

In preparation of carve-out:

- Supporting the set-up of treasury department
- Implementing treasury management system
- Maintaining existing and building up new cashpools

06/2011 – 02/2012

Interim Manager Treasury & Corporate Finance

Logistics group, Wolfsburg (private equity owned, logistics, revenues EUR 6.8 bn, 49,000 employees)

- Roll-out of an automated cashpool in Germany, Austria and Switzerland
- Roll-out of a Payment Hub in Germany, Austria and Switzerland
- SEPA-friendly conversion of vendor master data