

Dr.-Ing. Can ABAY



Kaiserswertherstr. 215
40474 Düsseldorf

+ 49.173.9930172
+ 90.530.3833380

can.abay7@gmail.com
www.canabay.de

PERSONAL

Date of birth, 27.07.1969, Munich, Germany
German Citizenship, Married, 2 Children

EDUCATION

Ph.D. (Dr.-Ing.), lecturer at Munich Technical University Industrial Machines and Management Institute iwmb, Prof. Milberg (CEO of BMW AG), 1994 - 1999
M.S., Production Technologies, Munich Technical University, 1988 - 1994
High School, Klenze-Gymnasium, Munich, 1979 - 1988

CAREER HISTORY

Interim Management & Consultancy since 10/2016

CEO KSM Castings GmbH, Hildesheim, since 03/2022

2500 EE, 100% entity Dicastal China with 10.000 EE. Tier 1 for BMW, Mercedes, VW Group. 5 plants EU. Turnover 400 Mio. €. Restructuring, Planning Insolvency, Recovery plan, Transformation, new Finance Structure, Segmentation Production.

CEO Automotive GmbH, Istanbul, 05/2021 - 02/2022

>50.000 EE, Automotive Security Systems, Compliance issues, search for CEO. Handing over.

COO/CRO Coroplast GmbH, Wuppertal, 11/2020 - 04/2021

6500 EE. Coroplast GmbH, 100% entity WeWire GmbH, Harness-Production Tier 1. 11 plants worldwide. Turnover 650 Mio. €. Restructuring Holding with 2800 employees. Closure Moldau, Poland and Mexico plants. Transfer to Tunisia. Errection and structuring of a new plant in Tunisia.

CTO/CRO Heinze Gruppe GmbH, Bielefeld, 05/2020 - 10/2020

1400 EE. Turnover 500 Mio. €. 4 Divisions: Plastic injection molding for Automotive, tool production, plastic coating, civil engineering. Stopping bankruptcy of Krallmann Group.

CAREER HISTORY

CRO Accuride Wheels GmbH, Solingen, 09/2019 - 03/2020

Worldwide 6.000 empl. / 1,6 bil. € turnover; Reporting to President / VP AWEA (Europe / Asia). Reallocation of plants and greenfield plants realisation. Project Budget about 230 mio. €.

Consultancy for OEM, Braunschweig, 09/2018 - 06/2019

Consultancy for COO of a big automotive OEM in western Germany. Case studies for production facilities in TR and Czech Rep. for light vehicle trucks. Market Analysis.

GF technical WAS GmbH, D-North 10/2016 - 05/2018

Technical support and restructuring of the leading producer of Ambulances in Europe. 600 employees, turnover \$ 130 Mio., 3 production sides in Europe. Establishing product development center and separation in BU's. Reallocation of assembly lines. Plant planning and construction.

GM BUS - British Motor Company BMC, Izmir 2014-2016

Leading Bus and Truck Producer in Turkey with 1500 employees and 2 BU's - turnover \$ 350 Mio. Responsible for BU Bus with 850 employees and \$ 150 Mio. Investment planning and responsibility for operations in general. Maintenance of 2 plants. Strategic business planning.

Realization of a new own idea for efficient bus production "molibus". Kick off for a new company with special squad. Leading of R&D activities. Presentation of the 1st prototype. Own research studies beginning from 01.01.2016.

CEO HEPER GROUP - Interim, Ankara 2013-2014

Lighting production; market leader Turkey with 150 employees, family-owned - turnover \$ 35 Mio. 2 plants in Ankara region, Al-Pole production and street lighting plant, strong R&D activities, light lab, mold production for injection molding of Al and plastics. Restructuring, business expansion, preparation for Holding structure.

CEO SAMAG GROUP, Saalfeld 2011-2013

Full responsible for a group with 1100 employees and turnover \$ 120 Mio. Production of tooling machines. Further division as Tier 1 Supplier of engine components for BMW, Mercedes/Maybach and Volkswagen. A 3rd company STC as supplier of truck components for MAN, Daimler and Rittal.

Due Diligence Strategies for boosting turnover. Takeover of a fourth company for automotive components (turnover € 13 Mio.) from BMW AG. Establishing sales activities in Turkey after 31.03.2012.

GM KRONE TURKEY A.S., Izmir 2007-2011

Joint Venture between Dogus Otomotiv A.S. (turn over 2007 about 2,5 bil. €) and Krone GmbH Germany (turn over 2007 about € 1,7 bil.) Planning and Construction of a Trailer Production facility in Izmir (turnover € 450 Mio., 20000 units p.a.). Investment of € 40 Mio. Reallocation of the harvester production to Izmir. Reporting to 5 Board Members. Acquisition of first management staff.

After closure of company due to the world wide crisis, consultancy for Krone GmbH and further turkish Tier 1 Automotive Suppliers as

Wheel manufacturer Jantsa A.S in Aydin, 800 employees

Shaft manufacturer Tirsan A.S. in Manisa, 600 employees

MAN NUTZFAHRZEUGE AG 1999 - 2007

Head of Strategic Department, Munich 2005 - 2007

Reporting to CEO and MD „heavy trucks“. Coordination of strategic projects in Munich axle production (1200 employees) and sales. Commitments between departments and teams (logistics, ware-house, production, sales). Creation of visions and strategies for axle group. Leading consultants (ingenics, T&O, Detech).

Head of Job Preparation Department, MAN Ankara 2001 - 2005

Establishment and enhancement of Job Preparation Department including Tool Design, recruiting of engineers, up to 70 employees, leading of 5 teams (welding, assembly bus, part production, tooling, PPS/ERP). Reallocation of assembly lines to Ankara. Night shift leader, responsible for over 1000 employees Reporting to CEO TR directly.

Team leader Axle/Gear Production Department, Munich 1999-2001

Reporting to Head of Business Center, Team Leader Job scheduling

Training Period at BMW AG Munich, Robert Bosch GmbH Munich, Voith GmbH Munich, Ateneo di Firenze Italy

LANGUAGES

English (fluent)
German (native)
Turkish (native)
Italian (fluent)
French (basic)

June, 2022