CURRICULUM VITAE

PERSONAL DATA

Birthday: 12th October 1959
Native Place: Triesenberg (FL)
Nationality Liechtenstein

Marital status: married



WORK EXPERIENCE

2002 until today

KSS Partners Establishment, Schaan (LI)

Interim Management and Management Consultancy

Acting Partner (www.ksspartners.com)

 Customer mandates with main focus in part-time management and project management as well as consulting, business development, organization und strategy, management coaching

Last mandates as interim manager (details see below)

- Project manager set-up new organization and processes (restructuring) and program manager of all corporate wide projects (Schweizer Electronic)
- Responsible Identity & Access Management (Alpiq)
- Project manager Corporate Directory (Alpiq)
- Project manager Company Re-Naming Roll-Out IT Europe-wide
- Managing director of a subsidiary, re-organization, concept for insourcing and setup of an IT department (DI Group)
- Setup of a Shared Service Center (Pöyry)
- Manager of a major marketing project (Raiffeisen)
- Managing director and CIO (Syncoma)

Last mandates as consultant

- Project Coordinator Re-Structuring Project (Alpiq)
- Consulting Evaluation new IT Infrastructure (Municipal Authorities Balzers)
- Feasibility Study Project IT4IT for ITSM-IAM (Alpiq)
- Project Coordinator Project Asset Service management (Alpiq)
- Supporting the Setup of a Company in the area of Providing Interim Management and Interim Experts
- Feasibility Study integration of Peoplesoft HR in an SAP (Alstom)
- Consulting mandate for the government of the Principality of Liechtenstein
- Consulting mandate for a trust company

Last mandates as coach

- Management coaching for a new Chief Operation Officer (Willi)
- Management coaching for a new member of the management board (Ospelt)

Special results concerning own company:

- Set-up and positioning of the company; publishing of the company in Liechtenstein and Eastern Switzerland, Germany and Austria
- Member of the Umbrella Organizations DSIM and DDIM
- Initiate and foundation president of VRIM Organization of Rheintal Interim managers

4/2013 until today Willi Haustechnik AG, Chur

Planning, engineering and maintenance of building services **Management Coaching**

Detailed description of tasks

- Coaching of the new Chief Operation Officer in his new executive function
- Coaching of a future member of the management board
- Complete education in management concepts and their usage

5/2012 - 5/2013

Schweizer Electronic AG, Reiden

Rail security technology, electronic

Set-up of the new organization and processes (Re-structuring) **Program manager** – Coordinator of all corporate group wide projects **Marketing responsible** – Set-up of a new marketing organization

Coach and sparring partner of firm owner

Detailed description of tasks

- Set-up of the new Organization structure for the whole group
- Set-up of new processes as "process highways" for the whole group
- Overall planning and overall project coordination (program manager) for all corporate wide projects (program name "Turbo")
- Responsible for the creation of a new marketing communication concept. Single point of contact for the performing agency
- Responsible for the set-up and the creation of a new internet web presence, enhancement of the new web presence with social media platforms (Facebook, Xing, LinkedIn, Twitter, YouTube)
- Budget responsible as marketing responsible, creation of a detailed budget for all marketing activities
- Responsible for the implementation of communication actions based on the new communication concept
- Responsible for the organization and participation of the company at the world largest railway exhibition, Innotrans 2012 in Berlin (2 stands)
- Consulting of the business unit director market in setting-up of additional international markets, strategy consulting regarding market oriented set-up of the new markets
- Creation and implementation of a new meeting concept with agenda, pending list, minutes of decisions, risk management for the whole group (BOD, management board, business units)
- Support for the implementation of a new ERP system based on Microsoft Dynamics Navision
- Support and consulting regarding the ISO re-certification (ISO 9001:2008)
- Support for the set-up of a new quality management system based on IQSoft
- Creation and implementation regarding supervision of subsidiaries, creation of a procedures plan for the quarterly events with the subsidiaries
- Creation of new education concept for customer oriented education of the products
- Creation of a concept for influencers in the form of a advisory board, the concept has the name "how to influence the influencers"
- Evaluation of a group-wide document management system
- Evaluation an implementation of a group-wide contract management system
- Evaluation and implementation of a HR management system

- Evaluation and implementation of a group-wide address management system, close to a CRM system
- Support and consulting regarding the implementation of a new IT management and ticketing system, consulting regarding the creation of the IT strategy 2012 - 2015

Planning, project management, engineering in building services **Management Coaching**

Detailed description of tasks

- Coaching of the new member of the management board
- Complete education in management concepts and their usage

9/2011 - 11/2011 Alpiq Management AG, Olten

Energy: Production und energy services

Project Coordinator overall IT – Re-Structuring Project Eiger)

Preparation for the re-structuring of departments at the corporate center, Project Coordination for all IT related aspects.

Detailed description of tasks

• Creation of an overall implementation concept for the re-structuring

6/2011 – 11/2011

Municipal Authorities Balzers, Balzers LI

Municipal Administration: IT-Department

Consulting Evaluation of new IT Infrastructure (Accompanying support)

The Municipal Authorities of Balzers evaluate a new IT Infrastructure based on Small Business Server 2011. Accompanying support of the bidding and assessment of the received orders.

Detailed description of tasks

- Creation of bidding documents
- Creation of contract specifications
- · Assessment of received offers
- Presentation of assessment results
- Support at the implementation of the new IT Infrastructure

7/2011 Alpig Management AG, Olten

Energy: Production und energy services

Feasibility Study - Project IT4IT

Creation of a feasibility study for the interface ITSM – IAM (IT Service Management – Identity & Access-Management)

Detailed description of tasks

Creation of the feasibility study

2/2011 - 5/2011

Alpiq Management AG, Olten

Energy: Production und energy services

Project coordinator Project ASA (Asset Servicemangement Alpiq)

Support as project coordinator for the setup of the new company Alpiq EnerTrans AG as part of the business unit Energy Services based on the companies Alpiq Netz AG und Alpiq Réseau SA of the business unit Alpiq Grid.

Detailed description of tasks

- Coordinator on behalf of Alpiq Management AG
- Single Point of Contact for the responsible project manager

 Providing of two feasibility studies for the setup, content and time schedule of the planned implementation

10/2010 - 1/2011 (5/2011)

Alpiq Management AG, Olten

Energy: Production und energy services

Responsible Identity & Access Management (IAM)

Interimistic leader of the department Identity & Access Management of the Alpiq Group, with 2.2011 support for the new responsible head

Detailed description of tasks

- Management of the department and manager of the external employees
- Responsible for the operation
- · Responsible for the enhancement
- Support for the project managers
- Introduction and support for the new responsible head

11/2009 - 10/2010

Alpiq Management AG, Olten

Energy: Production und energy services

Project manager Corporate Directory Phase 2 (CorpDir)

Management of the strategic project for the setup and enhancement of an Identity & Access Management Systems (IAM)

Detailed description of tasks

- Definition of the project scope
- Provide a project order with project plan, budget, organization and scope
- Implementation of the defined project order together with the project team
- Coordination of the project teams with the staff of the Corporate IT
- Introduction of the CorpDir at the foreign companies
- Introduction of a 4 level IAM concept
- Introduction of Audit Reporting
- Technical enhancement of the system

5/2009 - 03/2010

Alpiq Management AG, Olten

Energy: Production und energy services

Project manager Company Re-Naming Roll-Out IT Europe-wide

Pan-European introduction of the new Corporate Brandings at more than 70 subsidiaries of the Alpiq Group, Responsible for planning, conception and implementation of the IT related areas together with Corporate IT and the local IT organizations

Detailed description of tasks

- · Detailed planning of necessary tasks
- Planning and preparation of monthly migrations
- Coordination of the migrations between Corporate IT and the foreign IT Organizations
- Management of migrations and controlling of results

9/2008 - 01/2009

Metallum Group (formerly DI Group, formerly Dietiker), Regensdorf

Trading, Recycling, Logistics – virgin and secondary metals

CIO ad interim, Managing director of a subsidiary

Managing director of the subsidiary SOCO Software Solutions AG, reorganization of the subsidiary, insourcing and setup of an IT department for the group with 19 companies in Switzerland and abroad

Detailed description of tasks

- Analyse of the IT situation
- Concept for the complete take over of the responsibility
- Re-structuring of the subsidiary
- Selling negotiation for the subsidiary
- Concept to insource the subsidiary
- Setup of an IT department for the whole group of companies
- Management of the IT department as CIO and hand-over to the future responsible

11/2006 - 04/2008

Pöyry Switzerland, Zurich

Engineering consultant

Head of Shared Service Center (Interim Manager)

Set-up and leadership of a Shared Service Center of a group of companies consisting of Finance & Accounting, HR, IT, Facility Management, Copy Center

In parallel Head of IT and ad interim Head of HR

Detailed description of tasks

- Definition of organization, structure and processes of a Shared Service Center (SSC)
- Managing the Shared Service Center as independent organization
- Implementation of the defined new organization, structure and process
- Optimization of the structure and processes in all units of the SSC
- Introduction of a service oriented culture in SSC
- Improvement of service quality
- · Optimization of costs in SSC
- Head of IT in SSC as strategic leader
- Optimization of organization and processes in IT department
- Implementation of new SW inventory system and ITIL-based system
- · Ad interim Head of HR
- Optimization of organization and processes in HR department
- Sparring partner for members of the management team of Pöyry Energy AG and Pöyry Infra AG concerning business oriented and organizational issues as well as strategic issues

6/2005 - 09/2006

Raiffeisen Switzerland, St.Gallen

Universal bank

Overall project manager (Interim Manager)

Manager of a major marketing project to establish a new corporate design for the Raiffeisen Group Switzerland (internal and external about 300 members of staff)

Detailed description of tasks

- Overall management of the main project
- responsible for budget, timeline and resources
- Setup of optimized project structure with efficient process organization
- · Setup of a level oriented reporting structure
- Focus oriented running of the project in an optimized process
- Documentation of all status of the project
- Regular project status meeting and steering committee meetings
- Direct involved in IT and outdoor signing
- Communication to internal as well as external partners (independent Raiffeisen banks, providers, suppliers)
- Consequent solving of high potential risks and issues ends in an a successful (in time and in budget) implementation of the project

10/2003 – 02/2004 Syncoma Establishment, Vaduz

Service organization

Managing director and CIO (Interim Manager)

 Setup of the company together with a second managing director, responsible for the technical oriented part. The new company was setup as service organization of the group Centrum Bank, Confida und Marxer & Partner Lawyers)

Detailed description of tasks

- Definition of organization, structure and processes of the company
- · Managing the IT department as CIO
- Optimization of the structure and processes in all technical oriented departments
- · Optimization of costs

2000 – 2002 Cablecom Group, Zuerich

Set-up and operation of cable distribution networks Cablecom Media AG / Cablecom GmbH, Zuerich Head of IT (2000 – 2002)

- Set-up and leadership of the Information technology department of the group with 85 employees
- Develop information technology strategy and implementation by stages
- Budget responsibility: about. 45 Mio. CHF

Special results:

- Set-up of professional project management methods with a project office; successful set-up of an integrations team.
- Sales of services to Cablecom-Group companies

Cablecom Multimedia GmbH, Vaduz (FL) Chairman of the comitee (in parallel to Head of IT) (2001 – 2002)

• Set-up of a representation with regard to acquire the Liechtenstein market (part-time job)

1995 – 2000 SWX Swiss Exchange, Zuerich

Swiss securities exchange

Project manager information technology department

- Release-Manager for EBS- (<u>E</u>lektronische <u>B</u>oerse <u>S</u>chweiz) und SOFFEX- (<u>S</u>wiss <u>O</u>ptions and <u>F</u>inancial <u>F</u>utures <u>Ex</u>change – Predecessor of current EUREX) maintenance releases
- Leadership of different release teams (120 members)
- Member of the information technology management Special results:
- Successful implementation of 4 software releases with a value of 10 – 30 man-years and a few million CHF each
- Consulting and sales of solutions to the participating banks

1992 – 1995 SEGA Schweizerische Effekten-Giro AG, Zuerich

Swiss Securities and Clearing Corporation

Team leader

Leadership of the following projects:

- Communication of SECOM-New (SEGA Communication Systems)
- GCI (General Communication Interface)
- Implementation of SAP, Main responsibility UNIX

Selling of the concept GCI (internal)

1987 – 1992 KSS Informatik (own company), Schaan

Consulting with main focus in information technology for public authorities and companies, education for companies

- Local government Schaan
- Government of the Principality of Liechtenstein
- Trust companies
- Banks

1984 – 1989 Liechtensteinische Landesbank, Vaduz

Freelancer, Project manager

1979 – 1984 Liechtensteinische Landesbank, Vaduz

Education as programmer, analyst

Jobs as junior programmer, programmer, senior programmer, analyst,

organizer and system administrator

EDUCATION AND FURTHER TRAINING

2002 – 2003 Bernard Gantner AG, St. Gallen

Leadership and marketing school

Degree: Master of marketing (swiss federal diploma)

2001 Euroforum, Duesseldorf (Germany)

Seminar for Information technology executives: strategic IT management

1998 – 2000 University of Chicago, Chicago, Illinois (USA)

Graduate School of Business

Degree: Master of Business Administration (MBA)

1996 / 1997 ETH Zuerich, Zuerich

Institute of science of management
Graduate leadership seminars, f.e.
Project management (1996)
Change management (1996)
Conflict management (1997)

Degree: certificates

1985 – 1990 University of Zuerich

Studies in Information technology and Economics

Degree: Master of Science (lic.oec.publ.)

1980 – 1983 Eastern Switzerland Adult Education, Sargans, St.Gallen

Grammar school secondary education

Degree: Matura Typus C

Since 1990 attending different seminars of university level with main focus in general management, corporate strategy und corporate finance.

DIPLOMAS

2003 Marketing Director

2000 MBA (University of Chicago)1992 M.Sc. (University of Zurich)

TEACHING ACTIVITY

2004 – today University of Liechtenstein, Vaduz

Teaching position seminar Economics II WS/SS 2008/2009 Teaching position supervision bachelor thesis WS 2008/2009

Teaching position seminar Economics II SS 2006 Teaching position supervision bachelor thesis SS 2005

Member of the jury – business plan contest KMU center since 2004

1995 – today Lectures

Different kind of lectures for organizations in the scope of my professional

duties

2005 – 2006 MKS Marketing- und Kaderschule, Sargans

Teaching position "Organisation und Project Management"

2003 - 2004 Bernard Gantner AG, Führung- und Marketingschule, St. Gallen

Teaching position "Leadership and Organisation"

1987 - 1991 Büro Marxer Computer AG, Schaan/Buchs SG

Course instructor

ASSOCIATIONS

VRIM President Organization of Rheintal Interim Managers

(www.rheintal-interim.org)

DSIM Umbrella organization of Swiss Interim Managers (<u>www.dsim.ch</u>)

DDIM Umbrella organization of German Interim Management (<u>www.ddim.de</u>)

LANGUAGES

German: native language
English: business fluent
French: High school diploma

Italian: basic knowledge (holidays)
Spanish: basic knowledge (holidays)

PERSONAL INTERESTS

My family, including our dog (<u>www.schaedler.org</u>)

Music: Singing: Rock, Pop (www.straight-to-rock.ch), Classics, Musicals (www.lmc.li)

Sport: Triathlon, Jogging, Biking, Diving