

Curriculum Vitae



Anis Bouyahia

Diplom-Kaufmann MBA

*5. April 1971

Lokstedter Steindamm 67 | D-22529 Hamburg

Churerstrasse 33 | CH-8852 Altendorf

T +41 43 534 59 08

M +41 79 560 26 36

anis.bouyahia@adtemporis.com

www.adtemporis.com

Management skills

Restructuring | Reorganization | Post-merger integration (PMI) | Carve-out | Due diligence | Strategic procurement for services & technical products | Cost and financial analysis and planning | Supply chain management (SCM) | Transport and logistics | Outsourcing (BPO) | Shared services | IT/digital strategy | Contract negotiation | Transformation and Change Management

Industry expertise

Manufacturing industry | Financial services | Pharmaceutical industry/life sciences | IT & Telecommunications

Methodological competence

Cost-benefit/value analyses | Design-to-cost | Total Cost of Ownership (TCO) | Performance and value-based Management (VBM) | Balanced Scorecard | Risk management | Lean management (CIP) | Benchmarking | Process optimization | Management in Excellence

Management style

Entrepreneurial thinking and acting | Result- and target-oriented planning and organization | Leadership through cooperation | Coach and mentor | Integrity and quality

Languages

German	(mother tongue)	Swedish (conversation skills)
English, French	(business fluent)	Arabic (basic skills)

Assignments abroad in

USA, UK, France, Spain, Sweden, India and Switzerland

Interim mandates

11/2016 – 12/2018

AERIUS Marine GmbH, Hamburg (D)

Function: Restructuring & Change manager, budget \$ 3.5m | 15 FTE

Project: Managing the "Transition & Change" programme for the new company after the carve-out of an insolvent subsidiary (Imtech):

Restructuring of the entire value chain and processes (supply chain) incl. reorganization of strategic procurement (volume: approx. EUR 30 million) with the aim of increasing efficiency, cutting costs, optimizing working capital;

improving delivery quality, developing a contract and offer management as well as achieving the reorganization and strategic reorientation of the IT in order to become an internal service provider with a clear digitalisation strategy (amongst others a new ERP system).

Responsible for planning and implementation of additional post-merger integration (PMI) as part of the restructuring process.

Results: Implementation of category management, key performance indicators, standard analyses and framework agreements with strategic suppliers;

negotiations and optimization of supplier portfolio (20-25% savings potential p.a.).

Supplier, performance and project audits along the entire added value; complete reorganization of stock management, logistics and transport between the French location and the corporate headquarter.

Extensive process reengineering of key corporate core processes; reduction of project lead time, elimination of overhead, increase in planning security.

Implementation of a company-wide ERP solution including the French location; automation of the entire project cycle for navy vessels and cruise liners.

Planning, design and implementation of change management project, including coaching of employees and trainings.

01/2016 – 08/2016

AstraZeneca Holding, Hamburg (D)

Function: Restructuring manager; budget \$ 89m | 5 FTE

Project: Consolidation into supra-regional purchasing organization for services and products for DACH: Outsourcing, relocation, restructuring of the supplier portfolio and strategic reorientation.

Optimization of the supply chain, the digitalization strategy and the contract situation.

Results: Establishment of a purchasing organization for DACH (on time), strategic supplier portfolio, dual-vendor approach, flexibilization of the supplier structure, reduction of delivery times, increased process efficiency through revised digital supply chain for production and sales. Cost savings of \$ 3.5m for 2016.

11/2016 – 12/2016

Further training, Kufstein (Austria):

Institute for Restructuring and Reorganization

Restructuring & Turnaround-Professional (CITuP), insolvency code D, AUT & ESUG
(German law to further facilitate corporate restructurings)

01/2015 – 09/2015

AstraZeneca GmbH, Hamburg (D)

Function: Strategic sourcing manager, budget \$ 32m | 15 FTE

Project: Strategic outsourcing project (BPO): new digitalization and purchasing strategy for marketing and production. Ordering, transport and logistics processes clearly inefficient.

Results: Outsourcing and relocation of ordering, transport and logistics processes (on-time), reorganization of internal marketing processes, flexible service contracts with IT and logistics partners, cost savings of \$ 800k for 2015.

08/2014 – 12/2014

AstraZeneca Holding, Hamburg (D)

Function Restructuring manager, budget \$ 27m | 4 FTE

Project: Post-merger integration (PMI)

Results: Integration ("on-time"), systematisation/optimization of all product groups/supplier portfolios (\$ 5.5m), transfer vehicle fleet and according to § 613a German Civil Code (BGB), renegotiation of price/service models and contracts. Cost savings of \$ 375k for the second half-year in 2014.

04/2014 – 06/2014

AstraZeneca Holding, Hamburg (D)

Function: Head of strategic procurement, budget \$65m | 5 FTE

Project: Post-merger integration & gap

Results: Integration ("on-time"), renegotiation as well as initiation and termination of contracts, transfer vehicle fleet and according to § 613a BGB, downsizing of the supplier portfolio for marketing, production and sales. Cost savings of \$ 425k for the first half-year in 2014.

08/2013 – 03/2014

Roche, Basel (CH)

Function: Strategic sourcing manager, budget \$ 12.5m | 2.5 FTE

Project: Cost reduction in service and product purchasing, analysis and Optimization of product groups, reduction supplier portfolio, definition and implementation of strategic purchasing planning, benefit analyses and TCO approach.

Results: Consolidation supplier portfolio, implementation of new purchasing and category strategy, implementation of contract and purchasing standards and governance. Cost savings of \$ 1.3m for 2013.

03/2013 – 08/2013

TUI AG, Hanover (D)

Function: Strategic advisor transformation, budget € 3.5m | 2 FTE

Project: Contract negotiation as part of a group-wide framework agreement for financing, purchasing, integration of a new IT infrastructure. Scope: 6,000 work stations.

Results: Contract conclusion ("on-time"), integration project optimised by 4 weeks, cost savings of € 1.35m over four years.

07/2012 – 12/2012

Federal Administration of Bern (Switzerland)

- Function: Strategic advisor transformation, budget CHF 1.5m | 4 FTE
- Project: Preparation of a privatisation concept for the state administration of ethanol
- Results: Handover of the realisation plan including an organizational structure and process organization, purchasing, processes, sales and assessment of economic and legal implications.

09/2012 – 12/2012

Credit Suisse AG, Zurich (CH)

- Function: Strategic transition manager, budget CHF 1.5m | 2 FTE
- Project: Responsible for purchasing and transition management
- Results: Cost savings of CHF 325k for Q4/2012

01/2010 – 06/2012

weiss group Holding AG, Beromünster (CH)

- Function: Restructuring manager, budget CHF 8.5m | 12 FTE
- Project: Consolidation and restructuring of eight holding companies in the areas of finance, purchasing, production, sales, IT and marketing.
- Results: Refinancing agreed with investors and banks, supplier and customer portfolio streamlined/reorganised, overhead and storage costs reduced/optimised, new purchasing and contract standards, implementation and consolidation of administrative and production activities, reduction and bundling of sales activities, relocation of IT operations and outsourcing of accounts payable/accounts receivable processes. Cost savings of CHF 1.5m for more than three years.

Education & Qualifications

Diplom-Kaufmann (graduate in business administration), Studies in economics
University of Applied Sciences, Kiel

MBA, School of Economics and Business
Mälardalen University, Västerås (Sweden)

Restructuring & Turnaround-Professional (CiTuP)
Swiss Banking Certified (SFI)
PMP, IPMA, ITIL (V3)

IT skills

Microsoft	MS Office, MS Project, MS SharePoint SAP MM, PML, FICO, Ariba
Analysis (MI)	SPSS, Hyperion, SAS

Memberships

Member of German and Swiss associations for interim managers:

- Dachgesellschaft Deutscher Interim Manager (DDIM)
- Dachverband Schweizer Interim Manager (DSIM)
- Swiss Interim Management (SIM)

References

upon request